



Tender No:SLRDC(HAL)/1010/2/1Tender Date: 24.11.2025

Bid System: Two-Bid System on Open Tender Basis

Last Date for submission of NDA : 05.12.2025

Pre bid meeting: 22.12.2025

Tender Due date and time:16.01.2026 @ 16:00 Hrs

Completion of 1st round shortlisting wrt finalizing shortlisted vendor for DEMO:T1

Start of Demo w.r.t Tech Evaluation: T₁+30 days (Will be intimated to vendors).

MAIN RFQ (Request for Quotation)

Dear Sir /Madam,

Sub: Request for Quotation (RFQ) - Supply of EO POD 12inch,25KG Class for LUH & UHM platform

Important Note

- i. Bidders are requested to submit their proposal as per two bid system (Technical and Price bid) online at HAL's e-procurement portal (<https://eproc.hal-india.co.in> or link to e-Procurement portal through www.hal-india.co.in). Bids not submitted through e-procurement portal will not be considered and will be rejected. No Hard copies of Technical and Price bid should be submitted.
- ii. **Non-disclosure Agreement (NDA):** NDA duly signed by the authorized signatory from the vendor side strictly as per the format enclosed at Part V of this RFQ shall be submitted through email (sanjay.kumar5@hal-india.co.in) within 05.12.2025. On receipt of the NDA only, HAL will provide the detail Scope of Work through email.
- iii. Technical Bid: This bid (to be complied in full) should only include System Requirements and Workshare (SRWS) (**PART I**), Commercial terms and conditions (**PART II**) and Local Content Compliance (Preference to Make in India) (Annexure A), RFQ Check list (**PART VI**). This bid should not contain any price details. If prices are indicated in the technical bid or attached as a part of technical bid even in the form of PDF, the offer will not be considered for evaluation and will be rejected.
- iv. Price Bid: The bid should include only pricing aspect (**PART-III**). The price format provided should be strictly followed and to be uploaded under BID cover only. Any deviation shall lead to rejection of such vendor's offer.
- v. Refer Appendix A of RFQ (PDF) – 'Public Procurement (Preference to Make in India)'
 - a. The offers sought only from Class-I, Class-II and Non local suppliers & foreign suppliers.
 - b. Offers received without indicating the percentage of local content & without Certificate as per PPP guidelines will not be considered for availing the Purchase Preference for Local Suppliers.
 - c. Regarding interpretation of PPP guideline the sole decision of HAL will be final and binding for all
- vi. Bidders are advised to ensure that they have submitted the bids well before the due date and time of bid submission of tender. HAL e-portal will not allow submission of bids once closing date & time of tender is crossed. HAL shall not be responsible if bidder is not able to submit the bid on account of system/network/internal failures
- vii. **Earnest Money Deposit (EMD):** The EMD amount of Rs.3,00,000.00 (Rupees Three Lakhs Only). Please refer clause no.5.2.4 of this RFQ.
- viii. **Integrity Pact:** Bidder shall submit duly signed Integrity Pact in original to IMM Department – SLRDC. Please refer clause no.5.2.5 of this RFQ.



1.0 GENERAL INFORMATION:

- 1.1. Hindustan Aeronautics Limited (HAL), a “Maharatna” Public Sector Enterprise under Government of India is engaged over the past 75 years in Research, Design, Development, Manufacture and Repair & Overhaul of Aircraft, Helicopter, Aero-engines, UAVs, Avionics and Accessories (www.hal-india.co.in). The company has 20 production facilities at 8 different locations & R & D Centers spread across the country. HAL has designed and Developed various fixed wing aircraft which are currently being used by Indian Defense Services and Helicopters used for both defense and civilian applications
- 1.2. HAL has designed and developed a state-of-the-art, LUH & UHM and Future platforms of 5800 Kg class, for the Indian Armed Services.
- a) Strategic Electronics R & D Centre (SLRDC), Hyderabad, a Division of HAL is involved in the Design and Development of Avionics systems. Avionics Division (AD), Hyderabad is involved in Manufacturing and ROH of various Avionics Systems.
- b) SLRDC, Hyderabad a Division of HAL is involved in the Design and Development of Avionics systems, Electro Optical Systems. Avionics Division (AD), Korwa is involved in Manufacturing and ROH of various Avionics & Optical Systems. During the CDP (Co-Development Partner hereinafter also referred to as **CDP and Process as CDP route/Phase**) phase the prototype units shall be assembled at AD HAL Korwa for further carrying out D&D activity. SLRDC HYDERABAD intends to design and develop EO POD 12inch, 25KG CLASS system consisting of EO POD 12inch, 25KG CLASS LRU's, Ground Systems, Testers and Accessories for the LUH & UHM and Future platforms. Subsequent to the development, during series production phase the EO POD 12inch, 25KG CLASS System shall be manufactured and supplied by Avionics division, Korwa for LUH & UHM platforms.
- 1.3. The development of EO POD 12inch, 25KG CLASS by SLRDC HYDERABAD (Developer) is proposed through a Co-development model from a capable Industry partner. This RFQ envisages the selection of an appropriate OEM in two stages of D&D approach (Running Parallel)
- a) Direct Buy with certification and further integration & Proving on Platform followed by limited Production supply as Direct Buy.
- b) Co-Development Partner hereinafter also referred to as **CDP and Process as CDP route/Phase**

It will be selected for both stages through Tender on package wise basis for joint execution of Design/Development, testing/qualification, proving flight performance, certification/ production clearance and Transfer of Technology for Series Production/ROH of the EO POD 12inch, 25KG CLASS System.



1.4. Brief on EO POD 12inch,25KG CLASS:

Electro-Optic (EO) system is intended for reconnaissance, surveillance, target acquisition, target range finding, target designation in day / night conditions. This document specifies the Technical, Operational, Integration, Qualification & Certification requirements of EO system for a EO POD of 12 inch,25KG CLASS, intended for use on LUH ,UHM and other various platforms by HAL. All technical details are mentioned in PART-I of the RFQ.

1.5. Design & Development, Production and Maintenance TOT and Support requirements are mentioned in the below sections.

1.6. HAL may opt to utilise a derivative or part of this EO POD 12inch, 25KG CLASS product developed and certified under this RFQ to other platforms through mutual agreement between HAL and CDP.

1.7. Vendor Qualification and Evaluation Criteria for EO Pod Procurement

1.7.1 The following qualification and evaluation criteria shall be used for shortlisting and selecting eligible vendors for the supply and co-development of a 12-inch, 25 kg class EO Pod for LUH and UHM platforms. Only vendors meeting the mandatory conditions and achieving the minimum qualifying marks shall be considered.

Sl. No.	Qualification / Evaluation Criteria	Marking Basis	Max Marks
A	CDP PARTNER Status – Vendor is an Original Equipment Manufacturer & Designer of EO Pods (Indian or Foreign).	Mandatory for eligibility: i. OEM: 03 marks. ii. Not OEM : Disqualified.	3 marks (Self-Declaration Proof)
B	Experience in EO Pod D&D for Airworthy Platforms – Minimum 5 years in design & development of EO Pods. Vendor may not have designed 12"/25 kg class but must have developed less than or more than 12"/16"/40/60 kg class or equivalent airworthy system.	i. ≥10 years: 04 marks; ii. 5–9 years: 03 marks; iii. 4-3 years: 02 mark. iv. Less than 03 years: Disqualified	4 marks i. Self-Declaration Proof, ii. Basic Details of Developed Products, ii. PO copies for supplied item from reputed aerospace company.
C	Existing Product Readiness – Vendor has a product meeting or exceeding SRWS EO Pod specs available for demonstration.	i. Full compliance & demo-ready: 6 marks; ii. Partial compliance : 2 marks iii. No product: 0 marks.	6 marks i. Tech Compliance to Annex C & D ii. self-declaration of product readiness along with Proof of compliance & necessary supporting documents should be provided by vendor and iii. Vendor to provide the status of qualification of



			<p>the proposed system.</p> <p>iv. Proof of compliance and necessary supporting documents shall be provided.</p> <p>v. Acceptance test report / functional test report of proposed system along with proof of evidences like Lab/field setup images & videos, Testing videos from EO modules/cameras (i.e. Day, MWIR, SWIR)</p> <p>vi. Snap shots for LRF ranges) Details of LD working as applicable)</p> <p>Note: It is preferable to have the latest proof of evidence</p>
D	Operational Deployment on Airworthy Helicopter Platforms – Vendor’s EO Pod flying on other airworthy helicopters.	<p>i. Flying on ≥ 2 helicopter types/platforms: 5 marks</p> <p>ii. Flying on 1 helicopter type : 2 marks</p> <p>iii. None: 0 marks.</p>	5 marks (PO from Reputed Aerospace company or Declaration from Country of Origin or Other Country MOD)
E	Compliance with All Technical Parameters – Meets or exceeds parameters (Example: stabilization accuracy, DRI ranges (as per table), multi-sensor fit (Day, MWIR, SWIR, LRF/LD), FOR ($360^\circ / +30^\circ$ to -95° degor better).	<p>i. Full compliance: 3 marks;</p> <p>ii. Non-compliance: Disqualified.</p>	3 marks (Tech Compliance to Annex C&D& SRWS each para)
F	Support for Integration & Open Architecture – Willingness to provide ICDs, SDKs, and platform integration support as per HAL co-development needs.(All bidders to obtain export licenses, if applicable in their case for providing these details on their own based on this RFQ. This should be done before the beginning of execution phase of Design stage.)	<p>i. Full commitment: 2 marks;</p> <p>ii. No Commitment: Disqualified.</p>	2 marks (Detailed description of the offer)
G	Quality Management System (QMS) & Certification – Vendor should have QMS and be certified by CEMILAC &	<p>i. Full certification as per above: 2 marks</p> <p>ii. Partial/alternative certification: 1 mark</p> <p>iii. None: 0 marks.</p>	2 marks i. QMS certificate/Approvals etc to be provided as an evidence



AQA if in India, If not should get itself as Design & manufacturing Organization before start of programme. For foreign vendors, QMS and D&D expertise certificate from Country of Origin Govt Bodies or FAA/EASA or equivalent is required.		
Total Marks		25
Minimum Qualifying Marks: 19/25		

1.7.2 Only those vendors who qualify in the scores will be called for the functional demo. Those vendors who qualify in functional demo will be eligible for further process.

1.7.3 All necessary documentary evidence should be provided by the vendor as separate Annexures. Supplying false information shall call for rejection.

2.0 Scope of Work:

2.1 The scope of work includes the Design & Development, Production and Repair & Maintenance of the EO POD 12inch, 25KG Class for LUH & UHM and Future platforms.

a) **Design & Development Phase:** The activities, part of the D&D Phase, are covered in detail in the **System Requirements and Work Share (SRWS)** of EO POD 12inch, 25KG CLASS System for the LUH & UHM and Future platforms. System Requirements and Work Share (SRWS) will be shared to the vendors only on submission of NDA.

b) **Direct buy:** HAL intends to procure complete bought units (CBU) from OEM.

c) **Series Production Phase (Only wrt CDP Portion):** CDP shall Transfer Manufacturing Technology (ToT) to Avionics Division, Korwa to manufacture EO POD 12inch, 25KG Class System (Essential requirement): The EO POD 12inch, 25KG class System developed by SLRDC Hyderabad with support of CDP shall be produced by Avionics division, Korwa and delivered for series production of LUH & UHM and Future platforms. CDP shall provide production and Maintenance TOT of the CDP supplied portion of all SRU's and LRUs to Avionics Division, Korwa. Details are covered in SRWS document.

d) **RoH phase:** HAL intend to finalize the pricing for Recurring charges for repair for life cycle of the product, Recommended Spares, testers (if any) and technical assistance (if any).

2.2 **Test Facility Establishment:** CDP shall be responsible for delivery, commissioning, testing and certification of Test rig, test equipment as per required schedule, along with the supporting documents in coordination with the Indian certification agency. Infrastructure required shall be arranged by HAL as per the CDP's recommendations.

2.3 **The sample draft contract for the Transfer of Technology** for Manufacturing / ROH is enclosed at Annexure D of SRWS and the same has to be complied in the technical



bid.Contract for Transfer of Technology for Manufacturing / ROH will be finalized and signed by HAL Korwa division separately.

2.4 HAL at its sole discretion may decide to do away with ToT- Mfg Plan in part or in Full. In this case, HAL shall have the option to place order for outright purchase at prices to be negotiated a fresh but not exceeding the price quoted for CBU phase with applicable escalation.

2.5 CDP shall provide the following for the Production Phase :

- a) ToT through CBU, RM (Raw Material) /SRU assembly Phase (As per Essential conditions of relevant paras in this document and SRWS) of the total order quantity along with associated Testers / TTGE / GSE / GHE, documentation, etc.
- b) Documentation for CBU/SKD/CKD and RM/SRU's phase.
- c) Definitive base price of CBU and RM/SRU's Phase items/components along with value addition hours required for RM phases.
- d) The shortlisted CDP (National or International), will provide technology involved (by supporting document) in each line of BOM and its ultimate supplier.
- e) Open market Vendor details and material price estimates at current year level for RM/SRU's phases.
- f) Technical Assistance during production phase for resolving various issues related to procurement, production, customer operation and clearance from regulatory agencies etc.
- g) Facility requirement document (FRD) for the establishment of facilities for the production and maintenance of LRUs/SRUs at AD, Korwa. FRD document shall also include estimate of facility establishment cost and only to be indicated in the Price Bid.FRD (Facility Requirement Document) should be provided as part of Tech Proposal essentially.
- h) Authorized sources for sub-contracting vendors in India, if any.
- i) Details along with cost of Testers (STTE) and STEs required for to be quoted in the Price Bid
 - i. Production and Depot Level/ROH maintenance at AD, Korwa.
 - ii. Platform Division pre-installation and post Installation checks
 - iii. O-Level and I-Level for end-user delivery
- j) Training details for various functions of production e.g. production Shop, Methods, Engineering, Design, Quality, Inspection Agencies (ORDAQA and RCMA) and training cost & schedule
- k) Solution for obsolescence of project materials being procured from OEM as well as from open market throughout the life cycle of the product.
- l) Wherever applicable, CDP shall provide OEM recommended spare part list/details for O, I and D-Level maintenance and routine / periodic maintenance and necessary training to HAL personnel on O, I and D -Level maintenance / periodic maintenance.



- m) For EO POD 12inch,25KG CLASS System components supplied as part of CBU or direct supply, the warranty period shall be thirty-six (36) months from the date of dispatch by vendor. This will be applicable for all the phase i.e. Design and development phase, production & RoH phase. During the warranty period, CDP has to provide free of charge for repairs / replacement of the System to HAL. The technical life of the System that would be delivered as a replacement shall not be less than the remaining technical life of the faulty/ defective/ deficient unit being replaced.
- n) CDP shall offer maximum IC content to HAL towards execution of this program. The CDP shall ensure that the Transfer of Technology being transferred shall enable the HAL to achieve value addition commensurate with a minimum of 50% (IC) of the relative cost of the BOI items through indigenous manufacture. The workout of IC Content shall be submitted as part of response to bid.
- o) Minimum value addition by Indian Industry/ Indigenized content of 50% to be ensured. In case production facility under ToT from Foreign OEM is yet to be established/ under establishment in India, then a clear Road map with timelines (meeting with HAL project requirements) for setting up of required production facilities for tendered item under ToT, for absorbing Technology from OEM, training of its staff, compliance to required quality standards, Qualification/FAI of product in India, etc. to be provided in bid.

2.6 List of Deliverable and timelines:

2.6.1 List of Deliverables and Quantity (D&D PHASE)

The deliverables for the development phase shall include the items not limited to following:

Sl.No	Description	Qty	Remarks
A	DIRECT SUPPLY D&D PHASE STAGE		
A.1	LUH (EO Pod/ Stabilized turret assy (STA), Electronics unit, hand controller/ GRIP)	3	T ₀ + 9 months
A.2	UHM (EO Pod/ Stabilized turret assy (STA), Electronics unit, hand controller/ GRIP)	5	
A.3	Special Cables and Connectors with back shells EMI-EMC back shells if available).	07 No.s for UHM, 03 No. for LUH.	T ₀ + 5 months
A.4	O-Level Tester/ Laptop with accessories.	01 No.s for UHM, 01 No.s for LUH.	T ₀ + 6 months
A.5	O-Level Spares & Consumables for maintenance	01 No.s for UHM, 01 No.s for LUH.	T ₀ + 6 months
A.6	O-Level tools for H/C integration including installation fixture with required tools, handling tools/ trolley for movement/ installation, fans/coller (if any), control panels and looms/ harness etc.	01 Set for UHM, 01 Set for LUH.	T ₀ + 6 months
A.7	O-Level tools for lab integration including installation & removal trolley, lifting tools, equipments& maintenance tools etc.	01 Set for UHM, 01 Set for LUH.	T ₀ + 6 months
A.8	Harmonization/ Bore sight tool	01 Set for UHM, 01 Set for LUH.	T ₀ + 7 months
A.9	Purging kit	01 Set for UHM, 01 Set for LUH.	T ₀ + 7 months
A.10	Common Mock up Unit	01 set	By CDP PARTNER in T ₀ +



			04 months	
A.11	Training	01 lot	By CDP PARTNER within T0+10 months	
A.12	Documents, NRC costs wrt Direct D&D Supply and BOI clearances work by vendor	NRC type	By CDP PARTNER within T0+1 months	
B.	DELIVERABLES DURING CO-DEVELOPMENT PHASE			
B.1	AIRBORNE LRU & its SRU DELIVERABLES			
B.1.1	Fully Assembled EO POD OF 12 INCH,25KG CLASS System with cables and accessories. (Tested and Working) with all test reports and ATP. Golden unit includes:-			
B.1.1.1	EO Pod/ Stabilized turret assy (STA), Electronics unit, hand controller/ GRIP.	02 Set	As per LUH & UHM Tech specs.(To be used as Reference Golden Unit)	
B.1.1.2	Special Cables and Connectors with back shells EMI-EMC back shells if available).	02 Set	As per LUH & UHM Tech specs. (To be used as Reference Golden Unit)	
B.1.2	1 set of SRU's & LRU's of EO POD OF 12 INCH,25KG CLASS (Which falls in Supply list of CDP)		Agreed SRU's as per Co-development work share as per above relevant sections. Will be used for building airworthy Unit (01 for LUH supply and Trials, 01 for UHM for supply and trials, 01 for HAL to carry out QT to make this as HAL product.)	
B.1.2.1	SRU1-Gimbal & Bench Assembly	03 Sets		
B.1.2.2	SRU2- Optical Bench	03 Sets		
B.1.3	Hand Grips	03 sets		
B.1.4	Other Accessories (Video Splitters Unit, Video Recorder, A/C Interface Adapter, etc.)	03 sets		
B.1.5	Mounting Tray / Mechanism / Items	03 Sets	If Applicable	
B.1.6	Mating Connectors, Backshells, Special Cables	03 Sets	Matting connectors	
B.2	GROUND TESTER GHE/GSE			
B.2.1	Software IDE and Development Tools (If non standard tools) In case it is a standard tools details of CDP PARTNER and procedures for purchase can only be provided.	02 set	CDP Workshare Deliverable	
B.2.2	O-Level Tester/ Laptop with accessories.	01 set		
B.2.3	O-Level Spares & Consumables for maintenance	01 set		
B.2.4	O-Level tools for H/C integration including installation fixture with required tools, handling tools/ trolley for movement/ installation, fans/coller (if any), control panels and looms/ harness etc.	01 set		
B.2.5	O-Level tools for lab integration including installation & removal trolley, lifting tools, equipment's& maintenance tools etc.	01 set		
B.2.6	Harmonization/ Bore sight tool	01 set		
B.2.7	Purging kit	01 set		
B.2.8	Non Airborne GDS (For Reference as a golden set)	01 set		Will be used for Reference purpose
B.2.9	I-LEVEL TESTER	01 set		CDP Workshare



			Deliverable
B.3	DESIGN LEVEL SYSTEM ACTIVITIES DELIVERABLE		
B.3.1	EO POD OF 12 INCH,25KG CLASS System Documents wrt Co Development route (1 Soft copy + 2 Hard Copy)	02 No.s for UHM, 02 No.s for LUH.	As per sections above and sections of Documentation of Annexure C & D above.
B.3.2	Training (At CDP PARTNER place & at HAL place)	01 Lot for UHM, 01 Lot for LUH.	As per section of training details
B.3.3	Technical Assistance	01 Lot for UHM, 01 Lot for LUH.	
B.3.4	Other item(s) deemed essential.	1 set	

- T0 is date of PO

2.6.2. Any other item(s) which are deemed essential during the development phase and not covered in above list shall be specified and included by CDP in the technical bid and commercial bid accordingly.

2.6.3. The software/firmware executable files for SRU shall be provided to SLRDC HAL Hyderabad along with loading procedure and the necessary loading tools, as applicable.

2.6.4. Delivery time lines W.R.T D&D (Direct buy) Route

Sl.no	Deliverables	Schedule in months	
1.	Kick Off Stage (To freeze the workshare documents, specs, ICD and necessary documents w.r.t installation and platform survey action plan-Vendor to demonstrate its lab wrt EO POD 12inch,25KG CLASS Full functional Lab Unit, infrastructure etc of its EO POD 12inch,25KG CLASS setup during this stage/milestone).	T ₀ + 1 months	Milestone - 1
2.	Design Review by Vendor/CDP PARTNER.	T ₀ + 3 months	
3.	Connectors and Cables (Mating) required w.r.t Helicopter modification. Special Cables and Connectors with back shells EMI-EMC back shells if available).	T ₀ + 5 months	Milestone - 2
4.	All Tester and Tools: a. O-Level tools for H/C integration including installation fixture with required tools, handling tools/ trolley for movement/ installation, fans/coller (if any), control panels and looms/ harness etc. b. O-Level Tester/ Laptop with accessories. c. O-Level Spares & Consumables for maintenance. d. O-Level tools for lab integration including installation & removal trolley, lifting tools, equipment & maintenance tools etc.	T ₀ + 6 months	
5.	Harmonization/ Bore sight tool	T ₀ + 7 months	Milestone - 3
6.	Purging kit	T ₀ + 7 months	
7.	All BOI related documents for certification clearance by CEMILAC .	T ₀ + 8 months	Milestone - 4
8.	Unit Delivery: EO Pod/ Stabilized turret assy (STA), Electronics unit, hand controller/ GRIP	T ₀ + 9 months	
9.	Technical Support w.r.t Ground integration , Helicopter checks	T ₀ + 10	



		months
10.	Operation level training	T ₀ + 10 months

2.6.4 DELIVERY TIME LINES WRT CDP ROUTE

2.6.5 PROJECT DELIVERY SCHEDULE AND MILESTONES FOR DEVELOPMENT PHASE WRT CDP ROUTE.

Sl.no	Deliverables	Schedule in months	
1.	Kick Off Stage (To freeze the workshare documents, specs, ICD and action plan- Vendor to demonstrate its lab wrt EO POD 12inch,25KG CLASS Full functional Lab Unit, infrastructure etc of its EO POD 12inch,25KG CLASS setup during this stage/milestone).	T ₀ + 1	Milestone - 1
2.	Delivery of technical data / documents for Co-development activity	T ₀ + 2	
3.	Technical Support / Documentation for Design Review	T ₀ + 3	
4.	Delivery of Software IDE's or details of Software IDE for s/w development by HAL	T ₀ + 5	Milestone - 2
5.	Delivery of set of full EO POD 12inch,25KG CLASS system for reference along with Mock Up as per above details and Special Cables and Connectors with back shells EMI-EMC back shells if available).	T ₀ + 8	
6.	Delivery of O-level, I-Level, GHE/GSE testers and Non Airborne GDS.	T ₀ + 8	
T1 STARTS			
7.	Delivery of set of SRU's (SRU1 -Gimbal & Mechanical Assembly , SRU2 -Optical Bench Assembly, Hand Grips and Any other Hardware) of EO POD 12inch,25KG CLASS (BOI) (As provided in Work Share)	T ₁ + 4	Milestone - 3
8.	Delivery of items as per Deliverable workshare section of this document wrt relevant work share in which CDP needs to provide those items.	T ₁ + 4	
9.	Technical support for integration/testing of EO POD 12inch,25KG CLASS SYSTEM system as per SRU level system integration and software integration	T ₁ + 3	
10.	Technical Support / Documentation for CDR	T ₁ + 2	
11.	Technical Support / Documentation for Clearance of SOF units	T ₁ + 5	
T2 starts			
12.	Technical support for Clearance of LUH & UHM and Future platforms Rig integration	T ₂ + 2	Milestone - 4
13.	Technical support for completion of Ground checks and Flight trials	T ₂ + 8	
14.	Technical support for Completion of Qualification testing	T ₂ + 8	
15.	Support for obtaining Provisional clearance	T ₂ + 10	

T₀ is the Date of release of Purchase Order by HAL to CDP. T₁ is date of completion of Milestone 2. T₂ is date of completion of milestone 3.

The time schedule for milestones provided above is committed timelines by HAL to the end user and hence need to be followed by CDP. However, this table will be mutually updated and agreed mutually and finalized during the "Kick Off" phase. The expected delivery schedule for the production



phase are given in relevant para. Subsequent to the completion of Development phase, delivery schedule for the production phase shall be finalized by HAL, AD Korwa during contract / PO finalization for production phase.

2.6.6 DELIVERY SCHEDULE W.R.T PRODUCTION

Sl.no	Description	Tentative Year For Production Supplies to Production Agencies	Qty.	Mode of supply (Refer SRWS for definition)
1	Full EO POD including accessories	2026	5	Direct Buy (CBU)
2		2027	10	Direct Buy (CBU)
3		2028	20	Direct Buy (CBU)
4		2027	21	SKD
5		2028	32	SKD
6		2029	44	CKD
7		2030	52	MCKD/RM
8		2031	30	MCKD/RM
Total Quantity			214	

Note: Production phase shall begin after getting 'Production Clearance' from certification agencies.

3. PRODUCT SUPPORT DURING SERVICE LIFE:

- CDP shall provide Repair / Maintenance ToT for EO POD 12inch,25KG CLASS System components (where CDP is the primary agency during development phase – Refer table of SRWS wrt agreed workshare of SRU's.)
- CDP in association with HAL is required to establish maintenance / repair facility at HAL and requirement for the same to be given in the bid. Till such a facility is operational at HAL, CDP shall supply recommended spares for operator-level servicing and shall carry out the necessary product support activities. CDP shall also provide test equipment/ fixtures special tools, and spares required for servicing at HAL.
- CDP to provide support including technical support, documentation, training and supply of critical parts during the entire product life of the System for 30 years from the date of last supply or until total product support capability is transferred to HAL, whichever is later.
- For EO POD 12inch, 25KG CLASS System components supplied post repair by CDP, the warranty period shall be 12 months from the date of acceptance by HAL. During the warranty period, CDP has to provide free of charge for repairs / replacement of the System to HAL
- In case there is a need to upgrade the System on account of the availability of superior technology based on materials or processes during the production phase, CDP may do so by providing Intent information to HAL in advance. CDP shall agree to extend complete support in re-certification of the upgraded system at a mutually agreed additional cost.
- In cases where P.O/contracts are finalized for incremental technologies about the up gradation of existing products, CDP is required to participate at his cost for carrying out a detailed study of



documentation/ status of old and new parts, inspection of all upgraded parts and integration of final product.

- g. CDP shall provide support at no additional cost for any type of obsolescence mitigation measures for initial 5 years post acceptance of the complete EO POD 12inch,25KG CLASS System on helicopter. In case of obsolescence, CDP shall provide information to HAL in advance and shall provide all necessary means of support for its mitigation by bringing in alternative arrangements.
- h. In case of any reasons and any point of time, CDP is not able to provide product support till 30 years, CDP agrees and shall arrange to provide full transfer the technology / transfer of IP of all the EO POD 12inch,25KG CLASS System components (inclusive of software code) supported by CDP.
- i. CDP would be further required to extend the support to validate the indigenized product/ process within a specific time frame when products are manufactured indigenously.
- j. **ToT items:** CDP shall indicate item wise Prices for production, repair and overhauling of EO POD 12inch,25KG CLASS System as per details not limited to the list as mentioned in price Bid. HAL may order additional items / testers during production / ROH Phase as required. The pricing of the testers shall remain fixed along with agreed annual escalation formula.

4.0 Non-disclosure Agreement:

Non-disclosure Agreement duly signed by the authorized signatory from the CDP's side strictly as per the format enclosed at PART-V of this RFQ shall be submitted through email (sanjay.kumar5@hal-india.co.in) within 05.12.2025 and subsequently the hard copy to be sent to SLRDC IMM Department. **In case of non-submission of Non-disclosure Agreement, vendor will be not be eligible for receiving the detail System Requirements and Work Share (SRWS) and will not be eligible for subsequent tender process.**

5.0 COMMERCIAL REQUIREMENTS:

5.1 Prices

- 5.1.1 All the prices payable by HAL for the EO POD 12inch,25KG CLASS System shall be given in the price format enclosed as **PART-III** of this RFQ. The CDP is required to indicate prices against individual items. Prices quoted should be in the currency of the country of supply or any other convertible foreign currency. This shall be complete in all respects. Any Currency other than INR will be converted to INR as per Exchange rate (as per RBI) applicable on Tender Opening Date.
- 5.1.2 Prices for the Development Phase shall be firm and fixed till the completion of the development phase. The prices for the Production Phase, ToT for Repair / Overhaul facilities, ToT for manufacturing, Spares and availing additional technical assistance/ Training etc shall be at the 2026 price level. The prices will thereafter be varied as per the price variation



formula to be quoted by CDP as referred to in the Commercial Terms and Conditions placed as PART II of this RFQ using maximum cap on escalation. Price variation shall be considered only if delivery of supplies/services occurs within the contractual delivery period. In case of any delay is solely attributable to CDP this Price escalation shall not be applicable.

- 5.1.3** The prices of product spares (buying the product as a spare) shall not be more than respective production phase prices linked to the price variation formula (including requirements beyond the production phase period).
- 5.1.4** Details of indices used in the bid shall be provided for the last 5 years. The indices incorporated shall be Govt. published or public domain indices and capable of being verified/recognized. It may be noted that increases in prices quoted by the CDP are not allowable based on any factor or consideration other than verifiable indices to be quoted. In case CDP has not quoted the Indices and escalation CAP, the max Cap will be considered among the other who has quoted against this tender.
- 5.1.5** Compliance with Commercial Terms and Conditions: CDP needs to comply with all the terms and conditions as given in **PART-II** of this RFQ. Please note that Non-compliances of the RFQ terms and conditions will be liable for rejection.

5.2 GUIDELINES FOR SUBMISSION OF BIDS:

CDP shall submit the proposal in 2 (Two) bid formats, technical bid and Commercial bid (Price Bid) separately (through HAL e-Procurement portal only). Accordingly, proposal shall cover the following:

5.2.1 Technical Bid: Following documents must be submitted as part of the technical bid.

Bidders to ensure that the pricing aspects either in PDF form or any other form is not mentioned in the technical bid zone, else such offers will not be considered for evaluation and will be rejected. Prices are to be mentioned only in PART III Price Bid format (Excel sheet) only.

5.2.2 Technical bid: Technical Proposal (also referred to as Technical Bid) for development, direct buy, production and RoH phase, support, integration testing, qualification, flight trial support, documentation, and certification which shall also include the following information as bellows.

5.2.3 Compliance Statements:

Compliance matrix confirming point-by-point compliance to all parts of this RFQ, a compliance matrix against SRWS in Part I and compliance matrix against Commercial terms and conditions in Part II, shall be enclosed with the technical proposal.

In case of any non-compliance to any of the clauses, it shall be provided in the compliance matrix and a separate table shall be provided giving all the necessary factual and comprehensive details covering the variance/ non-compliance. Insufficient or incomplete details may lead to rejection of the offer. In respect of technical specifications, an indication of "compliance" needs to be substantiated with details.



5.2.4 Earnest Money Deposit (EMD):

- a) The EMD to be submitted for an amount of Rs.3,00,000.00 (Rupees Three Lakhs Only).
- b) EMD shall be acceptable in the form of DD/Bankers Cheque/Pay order/Bank Guarantee (including e-Bank Guarantee. In case EMD is specified as a Bank Guarantee, the same is to be submitted in the form of an irrevocable Bank Guarantee from the scheduled Banks(or, in case of foreign suppliers, from Bank of International Repute) valid for 28 days beyond the validity of the Bid as per the format at Part – VII of RFQ. The EMD can also be paid through WIRE / SWIFT transfer to HAL account number 00000010442436631, IFSC – SBIN0001676 the proof of which shall accompany the bidder's offer
- c) EMD needs to be submitted by the participating bidder. However, the EMD remittance document, either in Indian currency or any other convertible currency of the specified amount, can be arranged by the Indian subsidiary/branch office in India of a foreign bidder which shall be submitted along with a certificate confirming the relationship of the subsidiary/branch office in the bidder's offer. Offers not accompanied with requisite amount of EMD or EMD not submitted in the specified form shall be summarily rejected.
- d) That in case of e-tender two Bid system, the EMD in the form of a hard copy in original to be sent by post/ courier /personal delivery to reach SLRDC Division before the scheduled closing time for the tender. A copy of such documents/office shall be attached to the technical bid of the e-tender. In case the EMD document does not reach tender issuing authority by the time of closing of the tender, the offer will not be considered for evaluation; the offer will be considered as unresponsive and rejected.
- e) That, CDPs exempted from submission of EMD as per Govt. of India directives (such as MSEs, Start-ups (recognized by Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce and Industry), etc.) must submit certified copy of GOI's authority for such exemption in lieu of EMD.
- f) EMD will not carry any interest for the period it is retained with HAL. EMD shall be forfeited if a tenderer withdraws, amends, impairs, and/or derogates from tender within validity
- g) The Bidders should indicate the reference & details of submission of EMD in their technical offer. In case of e-tender, the EMD in the form of hard copy in original to be sent by post/ courier /personal delivery to reach the concerned Division prior to the scheduled closing time for the tender. The copy of such documents/office should attach in the technical bid of the e-tender. In case the EMD document does not reach tender issuing authority by the time of closing of the tender, the offer will not be considered for evaluation. In case WIRE/SWIFT transfers the transaction code is to be mentioned in the technical bid.
- h) Wherever Vendor quotation validity extended, vendors may also extend the validity of the EMD for the corresponding additional period.



5.2.5 Integrity Pact (IP):

Bidder shall submit duly signed Integrity Pact in original to IMM Department -SLRDC, strictly as per the format (without any deviation) well within tender due date. Also the same shall be uploaded on e-portal along with Technical Bid without fail

5.2.6 Support needed from HAL:

CDP needs to clearly define the information/ support needed from HAL for executing the proposed supply after signing of contract/ placement of PO. In case support is required from HAL, a Work Share Matrix other than the workshare mentioned in SRWS clearly indicating the responsibilities of HAL and CDP is to be attached. However, such support from HAL, other than as a facilitation of work, shall have no impact on the pricing of the bid nor shall shift any of the CDP's responsibilities to HAL.

5.2.7 Checklist: CDP shall attach a duly filled checklist as given in PART-VI of this RFQ.

5.2.8 Non-compliance, if any: It may please be noted that non-compliance will be seen critically and may have an adverse impact on the qualification of the bid.

5.2.9 Price formats without figures in Technical Bid: CDP shall also attach price formats filled in with item wise details of all items quoted. The price figures **shall not be filled** in this format attached to the technical bid. CDP shall indicate '**Quoted**'/'**Not Applicable**' in the price column.

5.2.10 Consideration of existing facilities:

CDP shall submit technical and commercial bids keeping in mind that HAL does not have any old facilities, towards execution of CDP portion, i.e., CDP should bid for the complete test facilities towards production and repair facilities. In case, if it is found that the bid is submitted considering the existing facilities at HAL for the similar items, it will be summarily rejected.

5.2.11 Limitation of Liability:

Except in cases of criminal negligence or wilful misconduct, the aggregate liability of the Vendor to the HAL, whether under the contract, in tort or otherwise, shall not exceed the total or 100% of the Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the Vendor to indemnify the HAL concerning IPR infringement.

Note: The bidder shall upload their response/compliance (Technical bid) to cover all points under this RFQ in the form of attachments (each attachment file not exceeding 5 MB) through HAL e-Procurement portal, along with additional information as required.



5.3 Commercial Bid:

5.3.1 Commercial Bid for development, direct buy, production & RoH phase deliverables:

The prices for deliverables in **development, direct buy, production & RoH phase**, development support, integration testing, qualification, flight trial support, documentation, certification, production deliverables as per year wise schedule, deliverables for production phase, MTOT, ROH shall be provide as per the price format (**Part – III**). The consolidated prices for other items if deemed necessary which are not indicated in this RFQ shall be provided against the “other items” in the price bid format. A detailed price breakup for the same shall be provided in a separate sheet along with the commercial bid.

The Loading factors for parameters shall be considered for commercial evaluation as indicated in the commercial terms and conditions **Part II**.

Applicability of taxes needs to be indicated by CDP. TDS (Tax deducted at source) shall be deducted as per the prevailing laws in force.

5.3.2 Prices as per schedule:

It shall be ensured that all prices / values payable by HAL for any items in scope of this RFQ are specified in the Price Format. Further No subsequent addition/ alteration/ claim will be entertained over and above the quoted prices/values. Offers without complete information and pricing will be treated as incomplete and will not be considered for further evaluation.

The production price shall be provided considering the total quantity including spares/floats (quantity may vary based on customer requirement) for each system over 6 years . However, required quantities of testers for production phase and for fleet support shall be ordered through a separate order using the same quoted price.

Note: All prices shall be filled in the Part–III excel sheet downloaded from e-Procurement portal and the same shall be uploaded to the portal. Prices shall not be indicated in any other places.

5.3.3 Price escalation formulae.

Escalation details shall have a fixed element and a variable element consisting of labor and material. Prices towards development phase and direct buy shall be firm and fixed. Whereas for the prices towards subsequent CBU/ SRU KIT deliveries of Production & ROH phases shall be quoted at 2026 level with the escalation formula as defined below and with the indication of maximum cap on escalation per annum.



Escalation formula: $P_1 = P_0 (A + B (L_1/L_0) + C (M_1/M_0))$

Where

A - is fixed element (10%)

B - is labor element (40%)

C - is material element (50%)

P_1 - is revised price at the time of ordering month and year.

P_0 - base price considering quoted month at 2026 level

L_1 - is the revised labor indices during the time of ordering month and year

L_0 - is the labor indices considering quoted month at 2026 level

M_1 - is the revised material indices during the time of ordering month and year

M_0 - is the material indices considering quoted month at 2026 level

The CDP shall also specify maximum cap on escalation per annum in the price bid. The applicability of escalation is up to the date of ordering by HAL.

5.3.4 CDPs shall note the following if exchange rate variation is claimed on the quoted prices: Note: Exchange rate variation is applicable for Indian CDP only.

- a. CDP shall invariably specify the Import Content (w.r.t India) included in the quoted prices in terms of foreign exchange. In the absence of this input, it would be considered that CDP will not be claiming exchange rate variation.
- b. Exchange rate variation (+/-) will be paid only to the extent of Import Content. For the purpose of commercial evaluation, if ERV is applicable, ERV reckoning date shall be the last date of submission of Commercial bids (i.e., due date of the tender). The exchange rate prevailing on last date of submission of Commercial bids (i.e., due date of the tender) will be considered for the import content and will be loaded onto the indigenous content to arrive at the total value.
- c. However, for the purpose of making payment, the exchange rate adopted will be TT Selling Rates prevailing as on the date of invoice and the corresponding payment will be made.
- d. Bidders to invariably accept for the above conditions in case exchange rate variation is claimed on the quoted prices, failing which the whole offer will be liable for rejection.
- e. CDP to indicate the breakup of import content for Development Phase, Production Phase, Periodic Replacement Parts for Performance Based Logistics, ToT, RoH and Spares etc.
- f. CDP to provide all required supporting documentary evidence w.r.t. import content linked to HAL's order and Bill of Materials to claim custom duty exemption (if applicable) and exchange rate variations. Apart from the above & price variation formula (applicable for production phase, Spares, Additional Technical Assistance & Training beyond scope of contract), no other price variation shall be considered.
- g. For purpose of making ERV payment, actual value of import (to be supported by BOE, etc.) or declared value of import in the bidder quote whichever is lower shall be considered for calculation of ERV based on TT selling rate on the date of BOE.



- h. Exchange rate variation on the higher side shall be paid by the HAL and similarly any exchange rate variation on lower side i.e., price reduction, is to be passed on to HAL.

5.3.5 Delivery terms:

The standard delivery terms shall be preferably CIP, Hyderabad Airport or Delivery at SLRDC Hyderabad for Design & Development phase and direct buy. In case CDP wants other terms (any other Airport, FCA, port specified or EXW etc.) then same shall be specified in the delivery terms of commercial bid for all the requirements. Based on the delivery terms quoted commercial evaluation with necessary loading factor shall be considered. In case of any change in Delivery location vendor should agree for delivery at any HAL Division in India.

The Purchase orders for Production phase and RoH phase requirement will be placed separately by HAL production division (at present HAL Korwa division) and the delivery terms will be F.O.R destination basis.

6.0 RFQ EVALUATION PROCESS AND ACCEPTANCE CRITERIA:

6.1 Pre-bid meeting:

A pre-bid meeting shall be held for the benefit of all interested CDPs who wish to bid against this RFQ and are willing to be attended by person at HAL on a notified date and time. All interested CDPs are required to forward particulars of representatives along with details of clarifications required by them through email or fax or letters to reach at least 3 working days in advance. Clarifications sought by all the CDPs shall be consolidated and HAL's response on all points shall be given to present in the conference and it also be forwarded to all remaining CDPs, who could not attend the conference but shown interest in submitting the bid. No request for further clarifications after the conference will be entertained. Pre-bid will be conducted at SLRDC Hyderabad and also the link will be shared for online participation.

6.2 Technical bid opening:

Technical bid against this RFQ would be opened on the same date or next working day of tender due date.

6.3 Technical Evaluation:

All the technical bids submitted by the CDPs would be opened and examined for adherence/compliance to the requirements as specified in this RFQ by TEC (technical evaluation committee). In case of ambiguity or non-clarity in statements given by the CDPs, HAL may seek additional information/ clarification from any or all of the CDPs. Only such offers that meet all HAL requirements satisfactorily shall be short-listed for calling for a functional demonstration (as per para in SRWS) of the system before commercial evaluation. Functional demonstration is a prerequisite for further processing of the bids.

6.4 HAL reserves the right to call for a functional demonstration of the System being quoted or technical interactions in order to ascertain CDP's competencies, availability of technical resources, past experience, the credibility of claims made in the RFQ response, means/likelihood of compliance with technical specifications, etc. with any one or all CDPs on



no cost no commitment basis before opening of the commercial bids. Based on demonstration or technical assessment above, the HAL Technical Evaluation Committee comes to a reasonable conclusion that the compliance to technical specifications or other claims made in the CDP's bid are unlikely to be met in practice. In that case, the Bid shall be rejected as technically non-compliant. The offers that meet HAL requirements shall be short-listed for subsequent commercial evaluation.

6.5 Commercial Bid Opening:

Commercial bids (Price Bid) of short-listed CDPs as per relevant para above whose technical bids are meeting HAL's requirement would be opened. Technically accepted offers only to be commercially evaluated. The Commercial Evaluation shall be carried out by HAL considering the life cycle cost of development/production/ TOT/ROH phases for all items quoted against this RFQ for selection of CDP on L1 basis (on package basis). Subsequently a Purchase Order will be placed on L1 CDP by SLRDC Hyderabad for development phase following laid down procedures i.e. Price negotiation, Management approval etc. Further, on successful completion of development phase, PO for production phases and RoH phase will be processed by Avionics division, HAL Korwa on L1 CDP.

7.0 Indigenous Content: CDP will be only responsible for supply of all items considering meeting minimum 50% IC (Indigenous Content) content. **Please refer Appendix-A.**

Indigenous Content (IC) shall be arrived at based on the Base Contract Price (i.e. the Total Contract Price less taxes and duties) of that equipment/item by excluding the following elements of manufacturing/production/ assembly:

- a. Direct costs (including Custom Duties, Freight/transportation and insurance) of all materials, components, sub-assemblies, assemblies and products imported into India.
- b. Direct and Indirect costs of all services obtained from non-Indian entities/citizens.
- c. All license fees, royalties, technical fees and other fees/payments of this nature paid out of India, by whatever term/phrase referred to in contracts/agreements made by vendors/sub-vendors

Self-Certification and Auditor Certificate:

- (i) The 'Class-I local supplier' should provide a "Self Certification" as per the format enclosed at Appendix-B(Type-I) along with technical offer indicating the % of local content along with details of the location(s) at which the local value addition is made along with technical offer.
- (ii) In cases the quoted price is in excess of Rs.10 Crs (including duties, taxes and freight & Insurance), the 'Class-I local supplier' shall provide a certificate as per the format enclosed at Appendix-B(Type-II) from the statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in case of suppliers other than companies) indicating the percentage of local content along with technical offer.



- (iii) The bidder shall give self-certification for local content in the quoted item (goods/works/services) at the time of tendering. However, at the time of execution of the project, for all contracts above INR 10 Crore, the contractor/ supplier shall be required to give local content certification duly certified by cost/ chartered accountant in practice. For cases where it is not possible to provide certification by Cost/Chartered Accountant at the time of execution of project, the supplier shall be permitted to provide the certificate for local content from Cost/ Chartered Accountant after completion of the contract, within time limit acceptable to the procuring entity. In case the contractor/ supplier does not meet the stipulated local content requirement and the category of the supplier changes from Class-I to Class-II/ Non-local or from Class-II to Non-local, a penalty upto 10% of the contract value may be imposed. However, contract once awarded shall not be terminated on this account.
- (iv) The above sought “Self-certification” shall be provided on vendor’s letter head. On similar line for Rs.10 Crs. & above, the certificate need to be provided by the concerned authority as brought out above.
- (v) In case of online tender, scanned copy of the certificate needs to be uploaded along with tender and parallelly the hard copy of original certificate should be submitted to the Division through post/courier

8.0 Payment Terms:

a. For Design and Development Phase and Direct buy:

- i. **For supply of items:** 100% payment will be made within 30 days after delivery and acceptance of items at our Stores.
- ii. **For Non-recurring cost, Integration support, Training, services, etc.:** 100% payment within 30 days by way of direct /wire transfer after successful completion and certification duly signed by HAL & vendor for the respective services / NRCs. All payments will be done by way of Electronic Payment remittance mode.

The payments shall be made through transfer to suppliers Bank Account by ECS (Net 30 days) after receipt and acceptance of items at HAL’s works. All bank charges within India to HAL account and outside India to CDP account. The signed format for ECS mandatory form at Part – X of RFQ.

b. Production phase and RoH phase:

- i. **For supply of items:** 100% payment will be made within 30 days after delivery and acceptance of items at our Stores.
- ii. **For Non-recurring cost, Integration support, Training, services, etc.:** 100% payment within 30 days by way of direct /wire transfer after successful completion and certification duly signed by HAL & vendor for the respective services / NRCs. All payments will be done by way of Electronic Payment remittance mode.



Note:

- a) In case, if a bidder is seeking for interest-free advance payment in any phase , simple interest (at MCLR + 2% per annum rate) on the advance amount will be loaded for commercial evaluation Similarly, in case of interest-bearing advance, simple interest amount (at MCLR + 2% per annum rate) towards advance payment shall be recovered/adjusted while making payment towards the supplies.

9.0 Security Deposit:

- a) Bidders will be required to submit the Security Deposit equivalent to 5% of the total ordered value excluding taxes (If taxes and duties quoted separately otherwise total order value quoted) of the order within 15 days of issuance of purchase order by way of Demand Draft or Bank Guarantee in a prescribed format of HAL from a scheduled Bank in India/Bank of International repute (for foreign vendors) which shall be valid up to 60 days after the completion of contract period/ last supply. Security Deposit will bear no interest. This is a essential parameter. Please refer Part IX for HAL format.
- b) In case the supply order/ contract is not executed to the entire satisfaction of HAL the Security Deposit will be forfeited. In case any claims or any other contract obligations (related to supplies excluding warranty) are outstanding, the bidder shall be required to extend the Security Deposit as required till such time the vendor settles all claims and complete such obligations.

10.0 Performance Bank Guarantee:

Performance Bank Guarantee: CDP shall furnish a Performance Bank Guarantee as per HAL's format for 10% of order value (to be calculated only on basic cost excluding taxes & duties, if such details are furnished separately in the bid submitted) valid till end of the guarantee/warranty period from a scheduled bank in India (from a bank of international repute in case of Foreign vendor). Refer Part -VIII of RFQ.

Note: Mandatory as per HAL format at Part–VIII of RFQ

11.0 Declaration certificates for procurement of Goods & Services:

The declaration certificates for procurement of Goods & Services as per format at part–X of RFQ.

12.0 Tender Documents:

The bidders shall download all tender documents directly from HAL e-procurement portal (<http://eproc.hal-india.com> or link to e-Procurement through www.hal-india.co.in). No Tender fee is applicable.

13.0 HAL's Rights:

- 13.1** HAL reserves the right to foreclose or terminate the contract/ purchase order finalized based on this RFQ for reasons attributable to non-compliance of any of its terms (if not relaxed in writing) during the execution of contract/purchase order.



13.2 HAL is under no obligation by merely issuing this RFQ to pay any cost incurred in the preparation or submission of any response including technical / commercial proposals from CDP.

13.3 After successful development and certification of the EO POD 12inch,25KG CLASS System for LUH & UHM and Future platforms, HAL reserves the right to adopt or modify the system within the scope of HAL for future requirements.

13.4 In case of deficiency in the performance of the System compared to what has been stated / complied by the CDP against this RFQ, which gets noticed at integration into LUH & UHM and Future platforms or any stage during execution of the program, HAL reserves the right to impose and recover penalty from the CDP towards resulting adverse consequences, if any.

13.5 HAL will not pay any interest on the Earnest Money Deposit (EMD)/Security Deposit(SD) and Performance Security Deposit etc.

14.0 Validity of Prices/ Bids:

All quoted prices and bids shall be kept valid for a minimum period of 270 days from the closing date of the tender.

15.0 Special notes:

- a) This RFQ does not oblige HAL to pay any cost incurred in the preparation or submission of any response including technical / commercial proposals. Submission of the response against this RFQ does not entitle the bidder/CDP for selection by HAL for this tender without technical/commercial evaluation.
- b) The bid should be comprehensive against Technical Specification and HAL Tender Terms & Condition. Deviations if any should be clearly highlighted with necessary justification. HAL reserves the right to accept or reject such Deviations/Justifications.
- c) Catalogues / Datasheets should be provided for the offered equipment and all the claims on the Technical Specification should be supported by documentary proofs.
- d) HAL reserves the right to cancel this RFQ in partial or in whole, without assigning any reasons thereof.

Thanking You,

Yours faithfully,
For Hindustan Aeronautics Ltd,

(Sanjay Kumar)
Deputy General Manager (IMM& OS)

Note: Bidders are advised to visit HAL website/e-procurement portal till the closing date of tender as all future corrigendum about this tender, if any, shall be published only at HAL website or e-procurement portal and not through press advertisement.



Enclosures/Annexures:

- 1. Part - I: System Requirements and Work share**
- 2. Part - II: Commercial Terms and Conditions**
- 3. Part - III: Price Format**
- 4. Part - IV: Integrity Pact**
- 5. Part - V: Non-Disclosure Agreement**
- 6. Part - VI: RFQ checklist**
- 7. Part - VII: Bank Guarantee format towards EMD**
- 8. Part - VIII: Bank Guarantee formats towards performance guarantee**
- 9. Part - IX : Bank Guarantee formats towards security deposits**
- 10. Part - X: Declaration certificate for procurement of Goods & Services**
- 11. Part - XI: ECS Mandatory form.(To be provided by CDP)**
- 12. Annexure-1: e-Tender Terms for submission of Bids at HALs e-procurement portal.**
- 13. Annexure-2: Factors for Loading in Comparative Price Statement**
- 14. Appendix – A : Purchase Preference Policy**