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**Kerala Agro Machinery Corporation Ltd**

**(A Government of Kerala Undertaking)**

# Regd. Office: Athani – 683 585, Ernakulam Dist., Kerala State

**Tel: 0484-2474301 (5 lines) Fax: 0484-2474589**

**E-mail:**[mail@kamcoindia.com](mailto:mail@kamcoindia.com)

or

[rd@kamcoindia.com](mailto:rd@kamcoindia.com)

**EXPRESSION OF INTEREST-GLOBAL**

**Expression of interest is invited from interested parties for financial investment and technology support in KAMCO's solar-powered E-Buggy and E-Transporter development, a pioneering project that combines innovative electric vehicle technology with sustainable solar power solutions.**

**Last date of receipt: 25THOctober 2024 , 5.00PM**

**Visit** [**www.kamcoindia.com**](http://www.kamcoindia.com) **for further details**

**Sd/-MANAGING DIRECTOR**

**DISCLAIMER**

**The information contained in this Expression of Interest (EOI) document (the “EOI”) or subsequently provided to Applicant(s), whether verbally, in documentary form, or any other medium, by or on behalf of Kerala Agro Machinery Corporation Limited (KAMCO), Athani-683585, Kerala, India, or any of its employees or advisors, is provided to Applicant(s) subject to the terms and conditions set out in this EOI and any other terms and conditions applicable to such information.**

**This EOI is not an agreement, nor is it an offer or an invitation by KAMCO to the prospective Applicant(s) or any other person. The purpose of this EOI is solely to provide interested parties with information that may assist them in formulating their application for qualification pursuant to this EOI.**

**KAMCO accepts no liability of any kind, whether arising from negligence or otherwise, for any loss or damage resulting from reliance by any Applicant(s) upon the information provided in this EOI. The issue of this EOI does not obligate KAMCO to select or shortlist any Applicant(s) for further stages, nor does it commit KAMCO to enter into any agreements with shortlisted Applicant(s).**

**Participation in this EOI is voluntary, and KAMCO reserves the right to withdraw or amend any part of this EOI at its sole discretion, without prior notice or explanation.**

**KERALA AGRO MACHINERY CORPORATION LTD**

**ATHANI – 683 585, ERNAKULAM DISTRCT**

**Phone: (0484)2474301(5 lines): Fax (0484)2474589**

**Email:** [**rd@kamcoindia.com**](mailto:rd@kamcoindia.com)

[mail@kamcoindia.com](mailto:mail@kamcoindia.com)

**Website: www.kamcoindia.com**

**GLOBAL EXPRESSION OF INTEREST IS INVITED FROM INTERESTED PARTIES FOR FINANCIAL INVESTMENT AND TECHNOLOGY SUPPORT FOR KAMCO'S SOLAR-POWERED E-BUGGY AND E-TRANSPORTER DEVELOPMENT**

**Last Date of Receipt: 25/10/2024**

**1. INTRODUCTON**

Kerala Agro Machinery Corporation Ltd. (KAMCO) invites interested investors to submit an Expression of Interest (EOI) for investing in the development of the company's upcoming solar-powered electric vehicle projects: E-Buggy and E-Transporter. As part of KAMCO’s vision for a sustainable future, these electric mobility solutions will address the growing need for eco-friendly and cost-effective transportation in agricultural and rural sectors.

This EOI aims to identify potential partners who can contribute financially and technologically to accelerate the development, production, and commercialization of these innovative solar-powered electric vehicles.

**2. COMPANY BACKGROUND**

KAMCO, established in 1973 as a Government of Kerala undertaking, has been a pioneer in the agricultural machinery industry, serving small and marginal farmers for over five decades. The company’s range of products, including tillers, reapers, and tractors, has played a pivotal role in modernizing farming operations across India. With ISO 9001:2015 certification, KAMCO has built a strong reputation for quality and reliability.

In line with global efforts to reduce carbon emissions and promote sustainability, KAMCO is now venturing into electric mobility solutions with the development of the solar-powered E-Buggy and E-Transporter, designed to serve the unique transportation needs of rural and agricultural communities.

**3. PROJECT OVERVIEW: E-BUGGY AND E-TRANSPORTER**

KAMCO's solar-powered E-Buggy and E-Transporter are innovative electric vehicles specifically designed to address the unique challenges of industrial, rural, and agricultural transport, offering a reliable, efficient, and cost-effective solution for users.

* Solar-Powered E-Buggy: A lightweight and versatile vehicle, the solar-powered E-Buggy is designed to transport materials, tools, and equipment across farmlands and rural areas, providing an economical and eco-friendly solution for farmers.
* Solar-Powered E-Transporter: A larger and more robust version of the solar-powered E-Buggy, the solar-powered E-Transporter is designed to handle loads in farmlands and rural logistics, offering significant fuel and maintenance savings.

Both vehicles will feature zero emissions, customizable options for varying terrains, and the durability needed to withstand harsh conditions in rural areas.

**4. SCOPE OF INVESTMENT**

KAMCO is seeking financial investment and technological support for the following key areas of the E-Buggy and E-Transporter projects:

1. Research and Development (R&D): Investment in refining the vehicle prototypes, optimizing battery technology, and integrating advanced software for enhanced vehicle performance.
2. Manufacturing Infrastructure: Expanding KAMCO’s production capacity to enable large-scale manufacturing of the electric vehicles.
3. Marketing and Distribution: To undertake market study and market the products in India and internationally. KAMCO’s existing market network can also be utilized.

**5. KEY FEATURES AND BENEFITS**

* Sustainability: Zero emissions, contributing to environmental protection and reducing noise pollution.
* Cost Efficiency: Significant reductions in fuel and maintenance costs compared to conventional diesel-powered vehicles.
* Durability: Engineered for rugged use, the vehicles will withstand challenging rural conditions.
* Customization: Tailored to meet specific agricultural and logistical needs, with options for different load capacities and terrains.

**6. ELIGIBILITY CRITERIA**

Investors or investment partners expressing interest in this project should meet the following criteria:

* Proven track record in funding or partnering with electric vehicle or green technology projects or similar projects.
* Experience in automotive or industrial manufacturing sectors, particularly related to electric mobility.
* Ability to provide technological expertise and innovation in the areas of battery technology, vehicle electronics, or software integration.
* Financial capacity to support large-scale manufacturing and commercialization efforts.
* Commitment to sustainable development and alignment with KAMCO’s mission for eco-friendly agricultural solutions.
* Knowledge in Compliance with statutory testing provisions, including type-approval testing, homologation testing, EMC testing, environmental testing, safety testing, performance testing, battery testing, and charging system testing, for e-buggy and e-transporter vehicles.

**7. Submission Requirements**

Interested investors are requested to submit their EOI along with the following information:

* Company Profile: Including company background, core business areas, and experience in electric mobility or related sectors.
* Investment Proposal: Details of the financial and technological contribution the investor is willing to offer for the project.
* Past Projects: Demonstration of experience in similar projects, especially in green technology or electric vehicle development.
* Vision and Approach: A brief outline of the investor’s vision for partnering with KAMCO and their approach to supporting the project.
* Timeline: Estimated time frame for providing the necessary resources and support for the project.

**FOLLOWING DOCUMENTS SHOULD BE SUBMITTED FOR PARTICIPATING IN EOI**

1. Company Profile
2. Company partnership deeds/Memorandum of Association as the case may be
3. Balance Sheet & P/L Statement of the past 3 years
4. Registration Certificate
5. Copy of export License, in case of exporters.

The applicant should not have been blacklisted/banned for participation in tenders / EOI, by any of the Indian Government Departments / Public Sector Under takings for supply of the respective item as on the date of empanelment.

**Note**: Based on the financial strength, audited records, manufacturing / importing and testing facilities, past records of execution of contracts and performance records of the suppliers/applicants they will be considered for Registration.

**8. EVALUATION CRITERIA**

The selection of investment partners will be based on the following:

* Relevance of experience in electric vehicle development and green technology.
* Financial strength and ability to contribute to the project.
* Understanding of the project vision and goals.
* Track record of past successful projects in electric mobility or sustainable development.
* Alignment with KAMCO’s values and commitment to sustainable growth.

**9. INSTRUCTIONS TO APPLICANTS**

Interested applicants are required to submit the application form attached to this EOI, along with their detailed credentials and the duly filled vendor/supplier registration form. Each page of the document submitted by the applicant must be numbered, stamped, and signed to ensure completeness and authenticity. Incomplete submissions or documents not meeting these criteria may not be considered.

**10. PLACE FOR SUBMISSION OF EXPRESSION OF INTEREST & METHOD OF DELIVERY**

The Expression of interest should mentioned as “EOI For Financial Investment And Technology Support For Kamco's Solar-Powered E-Buggy And E-Transporter Development” addressed to The Managing Director, Kerala Agro Machinery Corporation, Limited, Athani PO, Pin-683585, Ernakulam Dist., Kerala state, INDIA, mail id [mail@kamcoindia.com](mailto:mail@kamcoindia.com) or [rd@kamcoindia.com](mailto:rd@kamcoindia.com)on or before the due date and time.

**11. LAST DATE FOR SUBMISSION OF EXPRESSION OF INTEREST**

The last date and time for submission of the Expression of Interest is 25thOctober 2024, by 05:00 PM Indian Standard Time. KAMCO reserves the right to extend the submission deadline at its discretion. Any EOI received after the last date and time will not be considered for registration. Applicants are encouraged to regularly check the KAMCO website ([www.kamcoindia.com](http://www.kamcoindia.com)) for any updates or notifications regarding this EOI

**12. REQUEST FOR CLARIFICATION ON EXPRESSION OF INTEREST**

Applicants seeking clarification regarding this Expression of Interest (EOI) must submit their queries to KAMCO no later than 23rd October 2024. All requests for clarification should be sent in writing to the designated contact details provided in this EOI. Responses to any clarifications will be communicated promptly, and applicants are encouraged to review the KAMCO website for any further updates or additional information.

**13. OWNERSHIP OF EOI DOCUMENTS AND INFORMATION THEREIN**

All documents submitted as part of the Expression of Interest (EOI) will become the property of Kerala Agro Machinery Corporation Ltd. (KAMCO) upon submission. If the applicant considers any information provided in response to this EOI as confidential, or believes that its disclosure would negatively impact the applicant’s business affairs, such information must be clearly marked as 'Confidential' at the time of submission. KAMCO will make reasonable efforts to respect the confidentiality of such information, subject to applicable laws and regulations.

**14. NO CONTRACTUAL OBLIGATION**

KAMCO is under no contractual or any other obligation to any Applicant participating in this Expression of Interest (EOI). KAMCO shall not be responsible or liable for any costs or expenses incurred by Applicants in the preparation, submission, or consideration of their EOI, regardless of whether KAMCO terminates, modifies, suspends, or otherwise changes the EOI process. Furthermore, KAMCO retains the right to explore new manufacturers or suppliers, independent of any empanelled business associates, in order to meet specific buyer or client requirements in future developments.

**15. SHORTLISTING OF APPLICANTS**

Shortlisting of the applicants will be done based on the eligibility criteria given above and any other conditions as KAMCO sees as a requirement. KAMCO reserves the prerogative to engage more than one applicant for the same or different aspects in the above business. KAMCO’s decision in this matter will be final.

**16. DISCLAIMER**

The issue of this document does not in any way commit or otherwise obliges KAMCO to Proceed with all or any part of the registration process. The EOI Request is not the subject of any process contract or any contractual obligations between KAMCO and Proponents or potential Proponents. KAMCO may, at its absolute discretion, elect to abandon any part or whole or the process without giving prior notice to the Proponents or potential Proponents. KAMCO reserves the right to consider or reject any Offer/EOI at any point of time without assigning any reasons whatsoever.

**17. DISPUTE RESOLUTION**

Dispute if any shall be settled by the Managing Director, KAMCO Limited or his authorized Representative and his decision would be final and binding in all matters. If any legal issues arise out of this EOI, the JURSIDICTION shall only be in the courts in Ernakulam District, Kerala State, India.

**18. Contact Information**

For further information or inquiries regarding this EOI, please contact:

Managing Director

Kerala Agro Machinery Corporation Ltd. (KAMCO)

Athani, Kerala – 683585

Phone: +91-484-2474301-305, 9446492179 -DGM(R&D)

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